



RED-C Newsletter Issue No. 4, June 2007

Dear Colleague,

We are pleased to present the latest updates on RED-C.

• **From RED-C Business Desk:**

- RED-C sales growth has accelerated during 2007. Bookings as of May 31 2007 have already outperformed entire sales for 2006, representing a **growth rate of over 100%** for this year. We expect this strong trend to continue throughout 2007.
- The evaluation phase for an off-shore **contract manufacturer** is progressing on schedule. The contract manufacturing site is aimed at adding to RED-C's internal production facilities, allowing fast production ramp up and enhanced flexibility in corresponding to customer demands.
The additional production capacity in the East and the sales and marketing management in the US, further establish RED-C as a leading global supplier of optical amplification modules and subsystems.

• **From RED-C's R&D and Technology Desk:**

- **ROADM-Ready EDFA, an enhanced version of the Self Managed EDFA, is commercially available** – RED-C's leading EDFA platform now supports multiple communication ports for direct communication with other modules (e.g. ROADM), and ultra-fast digital transient suppression.
- Unique **OCM protection** - enables the use of an OCM from one amplifier for monitoring optical performance of a neighboring amplifier in case of OCM failure. This new feature dramatically enhances the FIT rate of RED-C's innovative line of Self Managed EDFAs. Click [here](#) for more information.

• **Coming Soon – New Products in RED-C Pipe Line**

- **23 dBm Self Managed EDFA** – aimed at supporting up to 80 channel networks. The amplifier incorporates RED-C's proprietary eye safety mechanism and is available in all configurations (e.g. OCM, East/ West configuration).
- **Power Extender** – allows increasing power up to 26 dBm in network existent amplifiers. The amplifier enables a fast upgrade of existing networks and incorporates RED-C proprietary eye safety mechanism.

• **From RED-C's Marketing Desk:**

- **RED-C's enhanced website is on air!** Please click www.red-c.com for a user-friendly interface, full information on RED-C products, access to our industry-leading white-papers and to a customer-dedicated area for documentation, specs and more.

○ Exhibitions

- During a very successful **OFC** in March, RED-C presented existing products as well as new innovations recently added to our product portfolio
- We held **our traditional happy hour event**, where participants were required to "earn" their drinks by guessing the reason for RED-C's name (hint – it doesn't necessarily have to do with the Red Sea!)
- RED-C will be exhibiting at [NXTcomm 2007](#) in June (booth 1720) and is looking forward to another successful show
- We hope to see you all at our [ECOC 2008](#) Happy Hour.



For additional information on any item in this newsletter, please [contact](#) us.

RED-C Optical Networks Ltd. is a leading provider of integrated optical subsystems based on state-of-the-art optical amplification technology. RED-C's product line is comprised of a broad range of EDFAs, Raman amplifier modules, integrated subsystems and network elements.